I. Program Administrator Definition

The program administrator is the individual responsible for planning, implementing, and evaluating a child care, preschool or kindergarten program. The role of the administrator covers both leadership and management functions. Leadership functions relate to the broad plan of helping an organization clarify and affirm values, set goals, articulate a vision, and chart a course of action to achieve that vision. Managerial functions relate to the actual orchestration of tasks and the setting up of systems to carry out the organization’s mission.

Functions of the program administrator include the following:

- **Pedagogy**—Creating a learning community of children and adults that promotes optimal child development and healthy families
- **Organizational development and systems**—Establishing systems for smooth program functioning and managing staff to carry out the mission of the program; planning and budgeting the program’s fiscal resources; managing organizational change and establishing systems to monitor and evaluate organizational performance
- **Human resources**—Recruiting, selecting, and orienting personnel; overseeing systems for the supervision, retention, and professional development of staff that affirm program values and promote a shared vision
- **Collaboration**—Establishing partnerships with program staff, family members, board members, community representatives, civic leaders, and other stakeholders to design and improve services for children and their families
- **Advocacy**—Taking action and encouraging others to work on behalf of high quality services that meet the needs of children and their families

The administrator may have different role titles depending on the program type or sponsorship of the program. Common titles include director, site manager, administrator, program manager, early childhood coordinator, and principal.

II. Core Competencies: Relevant Information for Selecting Annual Professional Development Options

(adapted with permission from the Illinois Director Credential).

The core competencies needed for effective early childhood program administration fall into two broad categories: management knowledge and skills and early childhood knowledge and skills. These are not discrete categories; they overlap conceptually and practically.

A. **Management Knowledge and Skills**

Administrators need a solid foundation in the principles of organizational management, including how to establish systems for smooth program functioning and how to manage staff to carry out the mission of the program.
1. Personal and professional self awareness

- Knowledge and application of adult and career development, personality typologies, dispositions, and learning styles.
- Knowledge of one’s own beliefs, values, and philosophical stance
- The ability to evaluate ethical and moral dilemmas based on a professional code of ethics
- The ability to be a reflective practitioner and apply a repertoire of techniques to improve the level of personal fulfillment and professional job satisfaction

2. Legal and fiscal management

- Knowledge and application of the advantages and disadvantages of different legal structures
- Knowledge of different codes and regulations as they relate to the delivery of early childhood program services
- Knowledge of child custody, child abuse, special education, confidentiality, antidiscrimination, insurance liability, and contract and labor laws pertaining to program management
- Knowledge of various federal, state, and local revenue sources
- Knowledge of bookkeeping methods and accounting terminology
- Skill in budgeting, cash flow management, grant writing, and fund-raising

3. Staff management and human relations

- Knowledge and application of group dynamics, communication styles, and techniques for conflict resolution
- Knowledge of different supervisory and group facilitation styles
- The ability to relate to staff and board members of diverse racial, cultural, and ethnic backgrounds
- The ability to hire, supervise, and motivate staff to high levels of performance
- Skill in consensus building, team development, and staff performance appraisal

4. Educational programming

- Knowledge and application of different curriculum models, standards for high-quality programming, and child assessment practices
- The ability to develop and implement a program to meet the needs of young children at different ages and developmental levels (infant–toddler, preschool, kindergarten)
- Knowledge of administrative practices that promote the inclusion of children with special needs

5. Program operations and facilities management

- Knowledge and application of policies and procedures that meet state and local regulations as well as professional standards pertaining to the health and safety of young children
- Knowledge of nutritional and health requirements for food service
- The ability to design and plan the effective use of space based on principles of environmental psychology and child development

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- Knowledge of playground safety design and practice

6. Family support

- Knowledge and application of family systems and different parenting styles
- Knowledge of community resources to support family wellness
- The ability to implement program practices that support families of diverse cultural, ethnic, linguistic, and socioeconomic backgrounds
- The ability to support families as valued partners in the educational process

7. Marketing and public relations

- Knowledge of the fundamentals of effective marketing, public relations, and community outreach
- The ability to evaluate the cost benefit of different marketing and promotional strategies
- The ability to communicate the program's philosophy and promote a positive public image to families, business leaders, public officials, and prospective funders
- The ability to promote linkages with local schools
- Skill in developing a business plan and effective promotional literature, handbooks, newsletters, and press releases

8. Leadership and advocacy

- Knowledge of organizational theory and leadership styles as they relate to early childhood work environments
- Knowledge of the legislative processes, social issues, and public policy affecting young children and their families
- The ability to articulate a vision, clarify and affirm values, and create a culture built on norms of continuous improvement and ethical conduct
- The ability to evaluate program effectiveness
- The ability to define organizational problems, gather data to generate alternative solutions, and effectively apply analytical skills in its solution
- The ability to advocate on behalf of young children, their families, and the profession

9. Oral and written communication

- Knowledge of the mechanics of writing, including organizing ideas, grammar, punctuation, and spelling
- The ability to use written communication to effectively express one's thoughts
- Knowledge of oral communication techniques, including establishing rapport, preparing the environment, active listening, and voice control
- The ability to communicate ideas effectively in a formal presentation

10. Technology

- Knowledge of basic computer hardware and software applications
- The ability to use the computer for program administrative functions

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B. Early Childhood Knowledge and Skills

Administrators need a strong foundation in the fundamentals of child development and early childhood education to guide the instructional practices of teachers and support staff.

1. Historical and philosophical foundations—

- Knowledge of the historical roots and philosophical foundations of early childhood care and education
- Knowledge of different types of early childhood programs, roles, funding, and regulatory structures
- Knowledge of current trends and important influences impacting program quality
- Knowledge of research methodologies

2. Child growth and development—

- Knowledge of different theoretical positions in child development
- Knowledge of the biological, environmental, cultural, and social influences affecting children’s growth and development from prenatal through early adolescence
- Knowledge of developmental milestones in children’s physical, cognitive, language, aesthetic, social, and emotional development
- Knowledge of current research in neuroscience and its application to the field of early childhood education

3. Child observation and assessment—

- Knowledge and application of developmentally appropriate child observation and assessment methods
- Knowledge of the purposes, characteristics, and limitations of different assessment tools and techniques
- Ability to use different observation techniques, including formal and informal observation, behavior sampling, and developmental checklists
- Knowledge of ethical practice as it relates to the use of assessment information
- The ability to apply child observation and assessment data to planning and structuring developmentally appropriate instructional strategies

4. Curriculum and instructional methods

- Knowledge of different curriculum models; appropriate curriculum goals; and different instructional strategies for infants, toddlers, preschoolers, and kindergarten children
- Ability to plan and implement a curriculum based on knowledge of individual children’s developmental patterns, family and community goals, institutional and cultural context, and state standards
- Ability to design integrated and meaningful curricular experiences in the content areas of language and literacy, mathematics, science, social studies, art, music, drama, movement, and technology
- Ability to implement antibias instructional strategies that take into account culturally valued content and children’s home experiences
- Ability to evaluate outcomes of different curricular approaches

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5. Children with special needs

- Knowledge of atypical development, including mild and severe disabilities in physical, health, cognitive, social-emotional, communication, and sensory functioning
- Knowledge of licensing standards as well as state and federal laws (e.g., ADA, IDEA) as they relate to services and accommodations for children with special needs
- Knowledge of the characteristics of giftedness and how educational environments can support children with exceptional capabilities
- The ability to work collaboratively as part of family-professional team in planning and implementing appropriate services for children with special needs
- Knowledge of special education resources and services

6. Family and community relationships

- Knowledge of the diversity of family systems; traditional, nontraditional, and alternative family structures as well as family life styles; and the dynamics of family life on the development of young children
- Knowledge of sociocultural factors influencing contemporary families, including the effect of language, religion, poverty, race, technology, and the media
- Knowledge of different community resources, assistance, and support available to children and families
- Knowledge of different strategies to promote reciprocal partnerships between home and center
- Ability to communicate effectively with parents through written and oral communication
- Ability to demonstrate awareness and appreciation of different cultural and familial practices and customs
- Knowledge of child rearing patterns in other countries

7. Health, safety, and nutrition

- Knowledge and application of practices that promote good nutrition, dental health, physical health, mental health, and safety of infants-toddlers, preschool, and kindergarten children
- Ability to implement practices indoors and outdoors that help prevent, prepare for, and respond to emergencies
- Ability to model healthful lifestyle choices

8. Individual and group guidance

- Knowledge of the rationale for and research supporting different models of child guidance and classroom management
- Ability to apply different techniques that promote positive and supportive relationships with children and among children
- Ability to reflect on teaching behavior and modify guidance techniques based on the developmental and special needs of children
9. Learning environments

- Knowledge of the effect of the physical environment on children’s learning and development
- The ability to use space, color, sound, texture, light, and other design elements to create indoor and outdoor learning environments that are aesthetically pleasing, intellectually stimulating, psychologically safe, and nurturing
- The ability to select age-appropriate equipment and materials that achieve curricular goals and encourage positive social interaction

10. Professionalism

- Knowledge of laws, regulations, and policies that affect professional conduct with children and families
- Knowledge of different professional organizations, resources, and issues affecting the welfare of early childhood practitioners
- Knowledge of center accreditation criteria
- Ability to make professional judgments based on the NAEYC “Code of Ethical Conduct and Statement of Commitment”
- Ability to reflect on one’s professional growth and development and make goals for personal improvement
- Ability to work as part of a professional team and supervise support staff or volunteers